



## INOVALON AND ATHENAHEALTH PARTNER TO DELIVER REAL-TIME EHR DATA INTEGRATION

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*Interoperability to Further Enable Clinical Insight, Quality, Outcomes and Financial Performance*

**BOWIE, MD and WATERTOWN, MA – July 26, 2016** – [Inovalon](#) (Nasdaq:INOV), a leading technology company providing advanced, cloud-based analytics and data-driven intervention platforms to the healthcare industry, today announced that it has entered into a multi-year agreement with athenahealth, Inc. (Nasdaq:ATHN), a leading provider of network-enabled services and mobile applications for healthcare providers nationwide. Together, the organizations will work to establish interoperability between Inovalon’s advanced healthcare data aggregation and analytics platform and athenaNet<sup>®</sup>, athenahealth’s single nationwide network of 80,000 healthcare providers. Inovalon’s analytics leverage more than 11 billion medical events within its Medical Outcomes Research for Efficiency and Effectiveness Registry (MORE<sup>2</sup> Registry<sup>®</sup>). The athenahealth network contains over 81 million patient records and manages over 5 billion annual data transactions.

The partnership automates the transfer of structured and unstructured clinical data on behalf of athenahealth’s participating clients from athenahealth’s EHR service, athenaClinical<sup>®</sup>, to Inovalon to support its clients. This connectivity will help to provide Inovalon’s clients with a more accurate, complete, and timely view of patients, eliminate the need for costly and disruptive chart extractions, and foster greater opportunities for collaboration between providers and payers who are responsible for managing the health of populations.

“athenahealth is dedicated to making its network the most connected in health care in order to generate insight, reduce inefficiencies, and produce results,” said Jonathan Bush, chief executive officer, athenahealth. “By joining forces with Inovalon and enabling our clients to share necessary patient data, we believe we can deepen both organizations’ access to information, transparency, and insight in order to drive deeper collaboration between payers and providers, close care gaps, and drive better outcomes.”

“We are pleased to partner with athenahealth, one of the industry’s most disruptive innovators,” said Keith Dunleavy, M.D., chief executive officer and chairman of the board, Inovalon. “To deliver superior care and succeed in today’s value-based healthcare environment, payers and

providers must have both a highly informed understanding of their patients and efficient alignment with increasingly complex healthcare payment models. The connectivity being established between Inovalon and athenahealth is a strong demonstration of how data connectivity will help to drive healthcare transformation.”

### **About athenahealth, Inc.**

athenahealth is a leading provider of network-enabled services for electronic health records (EHR), revenue cycle management and medical billing, patient engagement, care coordination, and population health management, as well as Epocrates and other point-of-care mobile apps. We connect care and drive meaningful, measurable results for more than 80,000 health care providers nationwide. For more information, please visit [www.athenahealth.com](http://www.athenahealth.com).

### **About Inovalon**

Inovalon is a leading technology company that combines advanced, cloud-based data analytics, and data-driven intervention platforms to achieve meaningful insight and impact in clinical and quality outcomes, utilization, and financial performance across the healthcare landscape. Inovalon's unique achievement of value is delivered through the effective progression of Turning Data into Insight, and Insight into Action<sup>®</sup>. Large proprietary datasets, advanced integration technologies, sophisticated predictive analytics, data-driven intervention platforms, and deep subject matter expertise deliver a seamless, end-to-end capability that brings the benefits of big data and large-scale analytics to the point of care. Driven by data, Inovalon uniquely identifies gaps in care, quality, data integrity, and financial performance – while bringing to bear the unique capabilities to resolve them. Providing technology that supports hundreds of healthcare organizations in 98.2% of U.S. counties and Puerto Rico, Inovalon's cloud-based analytical and data-driven intervention platforms are informed by data pertaining to more than 793,000 physicians, 277,000 clinical facilities, and more than 132 million Americans. Through these capabilities, and those of its subsidiary Avalere Health, Inc., which offers data-driven advisory services and business intelligence to more than 200 pharmaceutical and life sciences enterprises, Inovalon is able to drive high-value impact, improving quality and economics for health plans, ACOs, hospitals, physicians, consumers and pharma/life-sciences researchers. For more information, visit [www.inovalon.com](http://www.inovalon.com).

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