



Insurance Discovery

Maximize reimbursements from uncompensated care

High-performing financial results are the product of many effective resources and processes working together. It takes more than clean claims and quick workflows to maintain providers' strong numbers; innovative revenue cycle tools are required to ensure the best possible outcomes.

Insurance Discovery helps ensure every applicable payer is identified for a claim. Its robust algorithms search patient information against public and private payers to identify primary, secondary, and tertiary coverage – with confidence scoring and differentiation of managed care and advantage plans. This returns an average insurance identification hit rate of 39.7% on uninsured accounts, allowing more claims to go directly to payers vs. being identified as self-pay, charity, or bad debt.¹

¹ Inovalon internal reporting, July 2022, Individual results may vary.



ADVANTAGES FOR YOUR ORGANIZATION

Recover lost revenue

Put payments back in the hands of payers, not patients. Move more accounts from self-pay and bad debt into approved and paid claims with accurate insurance information.

Improve cost-to-collect ratios

Replace manual individual insurance determination searches with quick batch inquiries that identify payers for multiple patients with confidence.

Decrease days in A/R

Bill the appropriate payer from the start of the claim's lifecycle, reducing reimbursement delays.

Increase patient satisfaction

Take the burden of financial responsibility off patients. When you work directly with payers, patients' stress is lower and their experience more positive.

Inovalon ONE Provider Platform

Connect to all your Inovalon provider services via the Inovalon ONE Provider Platform, a SaaS delivery portal that gives you on-demand access to everything you need. Whether you need quality analytics, eligibility and claims, revenue cycle management, or workforce management services, the Inovalon ONE Provider Platform can help your clinical, financial, operational, and administrative areas work more effectively and efficiently.

Application Features



Easy identification of primary, secondary, and tertiary coverage, including active government and commercial insurance coverage.



Advanced algorithms build a list of probable payers that are most likely to cover each patient.



Batch search capabilities speed up the search process, finding coverage for many patients at one time.



Dynamic filters display results by name, transaction date, coverage status, NPI, payer, and more.