

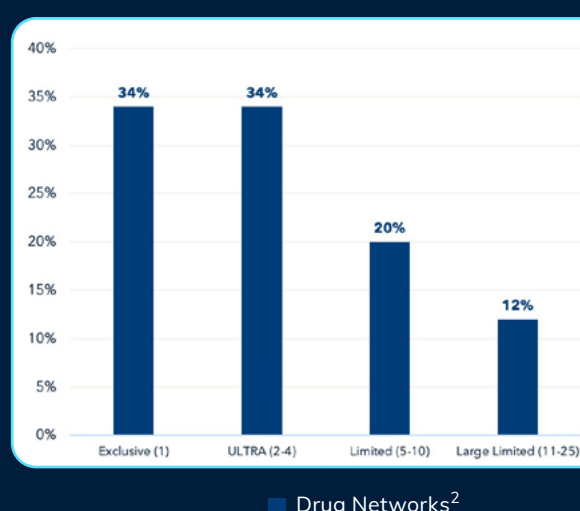
Stand Out and Win LDD Contracts for Your Pharmacy

Specialty drugs are on track to drive close to \$1T in U.S. spend by 2030.¹

However, compared to the massive specialty market, the number of pharmacies that gain access to limited distribution drugs (LDDs) is miniscule. This creates fierce competition and is a significant barrier to entry for newcomers.

Pharmacies are under pressure to prove they can do two things at once: deliver a personalized patient experience and scale operations with strong, reliable data reporting. Too often, rigid software systems get in the way, limiting flexibility and making it harder for pharmacies to stand out from the competition.

Beat the Odds Against Fierce LDD Competition



Business Goals vs. Readiness: What Manufacturers Are Looking For



Patient Journey Excellence

A clear, adaptable journey map that shows how the pharmacy supports patients, payers, and pharma.



Holistic Care Capabilities

Ability to manage infusion, specialty, and mail order medications seamlessly, without disruption to the patient.



Data-Driven Performance

Tools to measure, track, and act on KPIs aligned with each pharma client and asset.



True Pharma Partnership

Collaboration to identify future patient populations, expand therapy access compliantly, and leverage pharmacists' clinical judgment for better outcomes.

How Do Pharmacies Qualify for LDD Contracts?

To win LDD contracts, pharmacies must demonstrate:

- ✓ National accreditation and quality standards
- ✓ Efficient tracking and reporting of clinical data
- ✓ Comprehensive patient support services
- ✓ Strong payer relationships and coverage management
- ✓ REMS compliance and documentation



Inovalon's ScriptMed® addresses manufacturer requirements for all stakeholders (patients, manufacturers, and payers), positioning specialty and infusion pharmacies as trusted partners in the LDD network.

Patient

Patients crave transparency, connection, and convenience from their pharmacy. ScriptMed streamlines the transactional pharmacy operations so patients can connect faster with the clinical care they need.



CoverMyMeds integration

Streamlines prior authorization coverage verification



TailorMed support

Connects patients with the financial assistance they need



MyShare

Empowers patients to manage refills independently

Pharmaceutical Manufacturer

Shine a light on what happens once a prescription is filled. ScriptMed delivers clean data, REMS-ready reporting, and real-world timelines so you can prove value and manage risk.



Data access

Provides real-time visibility into patient outcomes and compliance



Clinical timeline tracking

Monitors therapy adherence and effectiveness



REMS & compliance reporting

Access full documentation for manufacturer requirements

Payer

Gain a clear line of sight into who is on a drug, how they're doing, and what it costs. ScriptMed backs every claim with utilization, outcomes, and cost data so you can manage spend without slowing access.



Coverage & formulary alignment

Ensures prescriptions meet formulary requirements



Real-time utilization data

View drug dispensing and patient population data



Cost controls & outcomes

Get evidence of clinical and financial performance

LDD RFP Readiness Checklist

Assess your pharmacy's current readiness at a glance:

- ☐ Can you pull a tangible view of a patient's longitudinal journey directly from your pharmacy dispensing system?
- ☐ Do you have adverse event tracking visible to manufacturers?
- ☐ Can you generate a clinical outcomes report on demand and per requirements?
- ☐ Can you use your data to help build new programs for your RFP responses?
- ☐ Can you prove disease-state expertise with patient cohort data?



Discover Single System Simplicity

Winning LDD contracts is just the beginning. [Learn more](#) about the full capabilities of ScriptMed, and the many ways it can help your pharmacy succeed and thrive.



1. "Pharmacy 2030: 5 Bold Predictions," Josh Michelson, Chris Schrader, Kimberly C. Babbins, Oliver Wyman Health, accessed December 17, 2025, <https://www.oliverwyman.com/our-expertise/perspectives/health/2019/oct/pharmacy-2030--5-bold-predictions.html>

2. Drug Channels Institute. "Smaller Pharmacies, Bigger Impact: Inside Manufacturers' Specialty Networks in 2025." Drug Channels, April 2025. Available at: <https://www.drugchannels.net/2025/04/smaller-pharmacies-bigger-impact-inside.html>